Appendix A

			Wellbein	g and Commi	unity Leaders	hip		
						Target	Status	
Key Performance indicators (KPIs)	2022/23	2023/24	2023/24	2023/24	2023/24	2023/24	2023/24	
	Q4	Q1	Q2	Q3	Q4	Q4	Q4	
Percentage of cases opened at homelessness prevention stage (i.e. before they have become homeless)	57%	55.71%	60.12%	63.09%	59.55%	70%		65% 60% 55% Q4 Q1 Q2 Q3 Q4

Commentary: Whilst performance is improved from previous quarters, the actual is still is below target. This is due to the amount of homeless cases contacting the Council after they had become homeless rather than sooner which is often because they have become immediately homeless or have been found sleeping rough. The team continue to work through the barriers of why people are not approaching earlier. This includes updating our website and appropriate communication messages where possible.

Percentage of homelessness cases that were opened at homelessness prevention stage that resulted in the customer not becoming homeless	79%	77.63%	63.95%	81.52%	70.34%	70%		100% 80% 60% 40% 20% 0% Q4 Q1 Q2 Q3 Q4
Number of verified rough sleepers	35	33	29	16	21	Trend Only	Trend Only	40 30 20 10 0 Q4 Q1 Q2 Q3 Q4

Number of families with children placed into Bed & Breakfast (B&B) for more than 6 weeks	0	0	0	0	0	0		1 ————————————————————————————————————
Number of properties improved through Council intervention	20	34	20	20	12	Trend Only	Trend Only	40 30 20 10 0 Q4 Q1 Q2 Q3 Q4
Number of long-term empty properties brought back into use through council support and intervention			0	0	0	Trend Only	Trend Only	1
Wellbeing Lincs contractual - Service users supported to achieve an overall improvement in self-reported outcomes	99.10%	99.36%	99.01%	98.80%	99.13%	98%		100.00% 80.00% 60.00% 40.00% 20.00% 0.00% Q4 Q1 Q2 Q3 Q4

Wellbeing Lincs contractual- Overall improvement in all outcome scores across all service users leaving the service	345.16%	342.29%	344.50%	381.59%	330.93%	200%	400.00% 380.00% 360.00% 340.00% 320.00% 300.00%	Q4	Q1	Q2	Q3	Q4
Percentage of Revenues & Benefits Calls Answered (Year to Date)	86.96%	90.74%	93.77%	94.21%	94.85%	90%	100.00% 80.00% 60.00% 40.00% 20.00% 0.00%	Q4	Q1	Q2	Q3	Q4
Percentage of Customer Contact Calls Answered (Year to Date)	90.45%	84.47%	89.75%	91.77%	92.58%	90%	100.00% 80.00% 60.00% 40.00% 20.00% 0.00%	Q4	Q1	Q2	Q3	Q4
Customer Satisfaction	99.71%	99.72%	99.61%	99.73%	99.78%	90%	100.00% 80.00% 60.00% 40.00% 20.00%	Q4	Q1	Q2	Q3	Q4

Quality of Service	97.79%	94.77%	95.10%	96.15%	95.80%	90%	100.00% 80.00% 60.00% 40.00% 20.00% 0.00% Q4 Q1 Q2 Q3 Q4
Average speed of answer – Customer Contact (Seconds) (Year to Date)	112	207	113.25	120	124	120	250 200 150 100 50 0 Q4 Q1 Q2 Q3 Q4

Commentary: Although Q4 and end of year target was marginally missed, we have been taking great strides in improving answer rates and reducing abandoned calls, through call-back options and information on time-in-queue, resulting in a year-end answer rate of 92.58%. Estimated wait time information now being provided combined with position in queue has resulted in new habits of the customer choosing to wait. 2023-24 has seen a 23.8% increase in waste enquiries, where typically calls come into the contact centre in a morning with no digital options to signpost customers. 54.15% of customers have digital capabilities and 67.64% of enquires logged did not have digital or self-service options. 2023-24 saw 9.55% chase enquires for ELDC Services, and an answer rate of 23.03% when Customer Contact are trying to transfer calls/seek advice from the back-office. We are working closely with council colleagues and Members as part of the Customer Summit to drive improvements to help reduce demand into the front-line customer contact centre, so we are better able to support more vulnerable customers.

							300
Average speed of answer – Revenues and Benefits (Seconds) (Year to Date)	217	282	215.58	215	229	240	200 100 Q4 Q1 Q2 Q3 Q4

				Regulato	ory			
						Target	Status	
Key Performance indicators (KPIs)	2022/23	2023/24	2023/24	2023/24	2023/24	2023/24	2023/24	
	Q4	Q1	Q2	Q3	Q4	Q4	Q4	
Land Charges - Average number of days taken to process Local Authority searches (working days)	3.18	6.04	5.34	4.68	4.67	8		8 6 4 2 0 Q4 Q1 Q2 Q3 Q4
Food Safety – percentage of rateable food businesses with a rating of 3 (generally satisfactory) or above as a Percentage of the total number of rateable food businesses.	99.70%	99.71%	97.55%	97.88%	98.29%	98%		100.00% 80.00% 60.00% 40.00% 20.00% 0.00% Q4 Q1 Q2 Q3 Q4
Kingdom Contract: Number of Fixed Penalty Notices (FPNs) Issued - Litter (In quarter)		134	274	557	588	Trend Only	Trend Only	800 600 400 200 Q1 Q2 Q3 Q4
Kingdom Contract: Number of FPNs Issued - Fly Tipping (In quarter)	Data not previously reported.	0	1	7	1	Trend Only	Trend Only	8 6 4 2 0 Q1 Q2 Q3 Q4

Kingdom Contract: Number of FPNs Issued - other (e.g. PSPO etc.) (In quarter)	Data not previously reported.	12	66	18	23	Trend Only	Trend Only	80 60 40 20 Q1 Q2 Q3 Q4
Kingdom Contract: Number FPNs paid (In quarter)	Data not previously reported.	85	228	310	342	Trend Only	Trend Only	400 — 300 — 200 — 100 — Q1 — Q2 — Q3 — Q4
Kingdom Contract: Number FPNs Outstanding payment (In quarter)	Data not previously reported.	52	65	259	250	Trend Only	Trend Only	300 —
Kingdom Contract: Percentage payment rate (In quarter)	Data not previously reported.	59.00%	69.00%	54.00%	57%	Trend Only	Trend Only	80.00% 60.00% 40.00% 20.00% Q1 Q2 Q3 Q4

Kingdom Contract: Number of prosecutions completed to sentencing. (In quarter)	Data not previously reported.	0	14	22	24	Trend Only	Trend Only	30 —	are the second s	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
								Q1	Q2	Q3	Q4

				Leisure and (Culture			
						Target	Status	
Key Performance indicators (KPIs)	2022/23	2023/24	2023/24	2023/24	2023/24	2023/24	2023/24	
	Q4	Q1	Q2	Q3	Q4	Q4	Q4	
Visitor numbers	152,361	151,855	163,842	136,876	148,699	Trend Only	Trend Only	170,000 160,000 150,000 140,000 130,000 120,000 Q4 Q1 Q2 Q3 Q4
Number of swims	46,917	45,789	60,426	34,901	45,099	Trend Only	Trend Only	80,000 60,000 40,000 20,000 0 Q4 Q1 Q2 Q3 Q4
Number of swimming lessons	30,084	32,226	27,678	26,800	27,308	Trend Only	Trend Only	40,000 30,000 20,000 10,000 0 Q4 Q1 Q2 Q3 Q4
Number of gym members	3,705	3,940	4,097	4,043	4,546	Trend Only	Trend Only	5,000 4,000 3,000 2,000 1,000 0 Q4 Q1 Q2 Q3 Q4

Market stall occupancy rate	47.00%	71.50%	63.26%	47.80%	48.87%	Trend Only	Trend Only	80.00% 60.00% 40.00% 20.00% 0.00% Q4 Q1 Q2 Q3 Q4
Visitor numbers / number of tickets sold, by venue (Meridian Leisure Centre)	Data not previously reported.	96,320	101,049	89,349	91,365	Trend Only	Trend Only	150,000 100,000 50,000 0 Q1 Q2 Q3 Q4
•	Data not previously reported.	20,439	19,361	20,604	22,186	Trend Only	Trend Only	25,000 20,000 15,000 10,000 5,000 0 Q1 Q2 Q3 Q4
Visitor numbers / number of tickets sold, by venue (Embassy Pool)	Data not previously reported.	24,798	33,160	18,671	24,555	Trend Only	Trend Only	40,000 30,000 20,000 10,000 0 Q1 Q2 Q3 Q4

, , , , , , , , , , , , , , , , , , , ,	Data not previously reported.	10,298	10,272	8,252	10,593	Trend Only	Trend Only	15,000 — 10,000 — 15,000 — 10,			
								Q1	Q2	Q3	Q4

				Neighbourh	noods			
						Target	Status	
Key Performance indicators (KPIs)	2022/23	2023/24	2023/24	2023/24	2023/24	2023/24	2023/24	
	Q4	Q1	Q2	Q3	Q4	Q4	Q4	
Percentage of waste collections that were successful first time	Data not previously reported.	99.93%	99.93%	99.92%	99.99%	Trend Only	Trend Only	100.00% 80.00% 60.00% 40.00% 20.00% 0.00% Q1 Q2 Q3 Q4
Percentage of fly-tips (hazardous and standard) collected within 10 working days of being reported	93.00%	89.76%	95.22%	96.69%	96.91%	95%		100.00% 80.00% 60.00% 40.00% 20.00% 0.00% Q4 Q1 Q2 Q3 Q4
Percentage of Danfo repairs carried out within 24 hours (EL public toilets)	84.00%	83.33%	90.28%	85.12%	94.81%	Trend Only	Trend Only	100.00% 80.00% 60.00% 40.00% 20.00% 0.00% Q4 Q1 Q2 Q3 Q4
Percentage of streets graded b and above - litter	99.00%	96.00%	100.00%	98.44%	97.56%	95%		100.00% 80.00% 60.00% 40.00% 20.00% 0.00% Q4 Q1 Q2 Q3 Q4

Percentage of streets grading b and above - detritus	100.00%	93.00%	94.64%	86.72%	97.62%	90%	60.00%	••••				
								Q4	Q1	Q2	Q3	Q4

				Corpora	te			
						Target	Status	
Key Performance indicators (KPIs)	2022/23	2023/24	2023/24	2023/24	2023/24	2023/24	2023/24	
	Q4	Q1	Q2	Q3	Q4	Q4	Q4	
Percentage of Partnership workforces (surveyed collectively) who said 'Yes' when asked if they felt valued at work	80.00%	78.00%	83.00%	79.00%	76.00%	Trend Only	Trend Only	100.00% 80.00% 60.00% 40.00% 20.00% 0.00% Q4 Q1 Q2 Q3 Q4
Percentage of the Partnership workforces (surveyed collectively) who said 'Yes' they feel there are opportunities in the Partnership to learn and develop their skills and expertise	80.00%	82.00%	82.00%	82.00%	77.00%	Trend Only	Trend Only	100.00% 80.00% 60.00% 40.00% 20.00% 0.00% Q4 Q1 Q2 Q3 Q4
Percentage of the Partnership workforces (surveyed collectively) who said 'Yes' they feel the Partnership recognises and supports positive mental health in the workplace	81.00%	80.00%	85.00%	81.00%	78.00%	Trend Only	Trend Only	100.00% 80.00% 60.00% 40.00% 20.00% 0.00% Q4 Q1 Q2 Q3 Q4
Percentage of the Partnership workforces (surveyed collectively) who feel informed about the Partnership and what decisions it is making	55.00%	50.00%	52.00%	51.00%	53.00%	Trend Only	Trend Only	60.00% 40.00% 20.00% 0.00% Q4 Q1 Q2 Q3 Q4

Staff Turnover (Year to Date)	3.17%	3.60%	6.50%	9.50%	11.23%	Trend Only	Trend Only	15.00% 10.00% 5.00% 0.00% Q4 Q1 Q2 Q3 Q4
Number of working days lost to sickness per FTE (Year to Date)	2.15	2.2	5.15	8.01	10.65	Trend Only	Trend Only	15

				Finance	е			
						Target	Status	
Key Performance indicators (KPIs)	2022/23	2023/24	2023/24	2023/24	2023/24	2023/24	2023/24	
	Q4	Q1	Q2	Q3	Q4	Q4	Q4	
Business Rate collection rate (Cumulative)	86.59%	34.35%	58.23%	83.68%	93.78%	95.20%		150.00% 100.00% 50.00% Q4 Q1 Q2 Q3 Q4

Commentary: At the end of Q4 the collection rate is below (1.42%) the re-profiled target, however performance is 7.19% higher than at same point last year. This is despite a large balance on a specific account not being paid and challenges relating to the current economic challenges.

Council Tax collection rate (Cumulative)	95.92%	26.89%	53.51%	79.90%	95.37%	96.30%	100.00% 80.00% 60.00% 40.00% 20.00%	••••				
							<u> </u>	Q4	Q1	Q2	Q3	Q4

Commentary: Collection is marginally lower (0.55%) than at the same point last year. This is most likely a result of the economic climate and cost of living crisis. It is a pattern seen to a much greater degree across all the Districts in the County. Action has continued through the year in line with the annual debt recovery programme. The Single Person Discount Review was conducted through Q4. This project saw cancellations of incorrect Single Person Discounts, totalling £59,044. These cancellations will have impacted our collection for Q4. The resulting cancellations, raising backdated charges will continue to be collected through 2024/25.

Combined HB/CTS Speed of Processing – New Claims (Days) (Year to Date)	27.58	32.03	27.27	29.66	29.97	25	40 30 20 10	••••			
(Year to Date)							0 Q4	Q1	Q2	Q3	Q4

Commentary: We have seen an increase in the speed of processing in Q4 due to the focus on clearing high volume of changes ahead of year end billing. This, along with the volumes of claims awaiting final evidence from claimants, impacted on the speed of processing. The service continues to deal with high demand in the current economic climate.

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Time to process Council Tax Support and Housing Benefit change events (Days) (Year to Date)	8.47	13.94	14.64	15.85	10.14	12		20 15 10 5 0 Q4 Q1 Q2 Q3 Q4
Percentage Tax Base vs Direct Debit Sign up	64.74%	64.96%	64.92%	64.71%	64.78%	60.00%		80.00% 60.00% 40.00% 20.00% 0.00% Q4 Q1 Q2 Q3 Q4
External funding achieved in quarter (latest figures)	Data not previously reported.	£22,043,080	£1,042,516	£177,969	£1,105,071	Trend Only	Trend Only	£25,000,000 £20,000,000 £15,000,000 £10,000,000 £5,000,000 £0 Q1 Q2 Q3 Q4

Percentage of planned procurement work completed according to agreed response times and agreed timescales (By the PSPS procurement team)		100%	100%	100%	100%	100%		150% 100% 50% Q1 Q2 Q3 Q4
Procurement savings / benefits achieved (By the PSPS procurement team) In quarter	Data not previously reported.	£63,307	£89,666	£109,500	£1,514	Trend Only	Trend Only	£150,000 £100,000 £50,000 Q1 Q2 Q3 Q4

				Governa	nce			
						Target	Status	
Key Performance indicators (KPIs)	2022/23	2023/24	2023/24	2023/24	2023/24	2023/24	2023/24	
	Q4	Q1	Q2	Q3	Q4	Q4	Q4	
Percentage of corporate complaints responded to within corporately set timescales Commentary: Low volumes of compla	76.00% aints received	84.00%	88.24% sult in large in	80.00% mpacts on rep	94.44% ported peforn	95% nance levels.	One stage 2	100.00% 80.00% 60.00% 40.00% 20.00% Q4 Q1 Q2 Q3 Q4 complaint late.
Percentage of subject requests responded to within statutory timescales	100.00%	100.00%	100.00%	100.00%	100.00%	100%		100.00% 80.00% 60.00% 40.00% 20.00% 0.00% Q4 Q1 Q2 Q3 Q4
								100.00%

99.44%

98.44%

100%

60.00%

40.00%

20.00%

Q4

Q1

Q2

Q3

Percentage of information requests

96.00%

98.99%

98.81%

responded to within statutory

timescales

Number of instances where service areas have failed to notify the Data Protection Officer (DPO) promptly of any identified data breaches	2	2	1	0	0	Trend Only	Trend Only	2.5 2 1.5 1 0.5 0 Q4 Q1 Q2 Q3 Q4
Number of late reports not made available to the DEMS teams at agenda publication	13	8	5	3	6	Trend Only	Trend Only	15 10 5 0 Q4 Q1 Q2 Q3 Q4
Percentage registering to vote by telephone/online vs paper	81%	89%	86.83%	68.34%	88.43%	Trend Only	Trend Only	100% 80% 60% 40% 20% 0% Q4 Q1 Q2 Q3 Q4

	Planning and Strategic Infrastructure											
						Target	Status					
Key Performance indicators (KPIs)	2022/23	2023/24	2023/24	2023/24	2023/24	2023/24	2023/24					
	Q4	Q1	Q2	Q3	Q4	Q4	Q4					
Percentage of major planning applications determined within 13/16 weeks (or agreed extended period) – monitored over a 2 year rolling period in line with national monitoring	67%	76%	88.46%	66.10%	67.96%	65%		100% 80% 60% 40% 20% 0% Q4 Q1 Q2 Q3 Q4				
Percentage of minor planning applications determined within 8 weeks (or agreed extended period) – monitored over a 2 year rolling period in line with national monitoring	80%	74%	91.11%	77.35%	76.92%	75%		100% 80% 60% 40% 20% 0% Q4 Q1 Q2 Q3 Q4				
Percentage of other planning applications determined within 8 weeks (or agreed extended period) – monitored over a 2 year rolling period in line with national monitoring	79%	87%	96.15%	85.45%	84.83%	75%		100% 80% 60% 40% 20% 0% Q4 Q1 Q2 Q3 Q4				
Percentage of all planning decisions that were subject to extensions of time in period	31%	27%	38.85%	27.52%	46.85%	30%		50% 40% 30% 20% 10% 0% Q4 Q1 Q2 Q3 Q4				

Commentary: Partial consequence of high officer case loads but also response to management of those caseloads and enable negotiation/positive decisions where possible.

Percentage of decisions (major / minor / others) taken under delegation within period	97%	97%	97.19%	96.90%	97.24%	Trend Only	Trend Only	100% 80% 60% 40% 20% 0% Q4 Q1 Q2 Q3 Q4
Percentage of major planning appeals allowed within the last 2 years (rolling period) against number of applications determined	0.00%	0.00%	0.00%	0.00%	0.04%	10%		0.05% 0.04% 0.03% 0.02% 0.01% 0.00% Q4 Q1 Q2 Q3 Q4
Percentage of minor & other planning appeals allowed within the last 2 years (rolling period) against number of applications determined	0.10%	0.10%	0.25%	0.24%	0.28%	10%		0.30% 0.20% 0.10% 0.00% Q4 Q1 Q2 Q3 Q4
Percentage of minor & other planning applications validated within 5 working days vs total received	98.00%	94.00%	95.85%	95.91%	97.23%	90%		100.00% 80.00% 60.00% 40.00% 20.00% 0.00% Q4 Q1 Q2 Q3 Q4

Percentage of major planning applications validated within 10 working days vs total received	95.00%	100.00%	100.00%	100.00%	87.50%	90%	40.00%					
							<u> </u>	Q4	Q1	Q2	Q3	Q4

Commentary: Still good performance overall. Q4 figure, reflective of nature of applications received.

	General Fund Assets													
						Target	Status							
Key Performance indicators (KPIs)	2022/23	2023/24	2023/24	2023/24	2023/24	2023/24	2023/24							
	Q4	Q1	Q2	Q3	Q4	Q4	Q4							
Business Centre Occupation, Louth - Percentage of total gross internal area occupied	100.00%	97.00%	94.00%	97.00%	98.95%	95.00%		100.00% 80.00% 60.00% 40.00% 20.00% 0.00% Q4 Q1 Q2 Q3 Q4						
Business Centre Occupation, Mablethorpe - Percentage of total gross internal area occupied	85.00%	78.00%	81.00%	78.00%	91.76%	85.00%		100.00% 80.00% 60.00% 40.00% 20.00% 0.00% Q4 Q1 Q2 Q3 Q4						
Occupancy Rate at end of Quarter: Industrial Units	100.00%	97.00%	93.00%	100.00%	100.00%	93.00%		100.00% 80.00% 60.00% 40.00% 20.00% 0.00% Q4 Q1 Q2 Q3 Q4						
Occupancy Rate at end of Quarter: Other investment property	100.00%	100.00%	100.00%	100.00%	100.00%	97.00%		150.00% 100.00% 50.00% 0.00% Q4 Q1 Q2 Q3 Q4						

Percentage of car parking income received against agreed annual budget – cumulative figure to end of successive quarters.	95.00%	88.00%	88.65%	83.00%	93.37%	100.00%		150.00% 100.00% 50.00% 0.00%	Q4	Q1	Q2	Q3	Q4	
ommentary: Figures taken from signed off 23/24 ledger to include budget vs actuals for account codes 91100, 91110, 91120 and 91710.														
Percentage of commercial rent received against agreed annual budget – cumulative figure to end of successive quarters.					94.76%	100.00%		100.00% 80.00% 60.00% 40.00% 20.00%	Q4	Q1	Q2	Q3	Q4	
Commentary: Total commercial incon	ne outturn - e	excluding inte	rnal charges.	Outstanding r	ents are all su	ubject to payr	ment agrem	ents or re	ecovery	proces	ses.			
Repairs & Maintenance: Percentage committed spend against budget	109.20%	17.31%	43.24%	70.48%	98.02%	Trend Only	Trend Only	150.00% 100.00% 50.00% 0.00%	Q4	Q1	Q2	Q3	Q4	

Percentage of Kingfisher Caravan Park income received against agreed budget	80.00%	83.61%	83.61%	83.61%		100.00%		100.00% 80.00% 60.00% 40.00% 20.00% 0.00% Q4 Q1 Q2 Q3 Q4
Percentage of available pitches occupied on Kingfisher Caravan Park – cumulative figure to end of successive quarters	48.00%	51.65%	51.93%	52.75%	52.20%	55.00%		60.00% 40.00% 20.00% 0.00% Q4 Q1 Q2 Q3 Q4
Invest East Lindsey: Number of Caravan Sales completed	35	3	8	1	1	Trend Only	Trend Only	40 30 20 10 0 Q4 Q1 Q2 Q3 Q4
Invest East Lindsey: Percentage of available holiday lettings taken against occupancy target	59.00%	25.13%	32.34%	31.79%		55.00%		80.00% 60.00% 40.00% 20.00% 0.00% Q4 Q1 Q2 Q3 Q4

Funding secured since August 2020	BBC	ELDC	SHDC	COMBINED
2020/21	£22,200,000.00	£48,718,578.00	£8,300,000.00	£79,218,578.00
2021/22	£3,395,317.61	£5,068,169.42	£2,397,892.30	£10,861,379.33
2022/23	£17,653,781.62	£13,766,959.92	£22,234,304.27	£53,655,045.81
2023/24 (so far)	£7,183,095.00	£24,368,636.00	£13,455,392.99	£45,007,123.99
TOTAL	£50,432,194.23	£91,922,343.34	£46,387,589.56	£188,742,127.13

	SAVINGS PROFILE - CASHABLE AND NON-CASHABLE														
	ALLIANCE SOUTH & EAST LINCOLNSHIRE COUNCILS PARTNERSHIP														
	20/21	21/22	22/23	23/24	24/25	25/26	26/27	27/28	28/29	29/30	30/31	31/32			
Target	£600,000	£1,200,000	£2,838,000	£3,833,000	£5,334,000	£10,668,000	£16,002,000	£21,335,000	£26,669,000	£32,003,000	£37,337,000	£42,671,000			
Total	£872,415	£2,440,787	£4,420,112	£7,659,198	£10,431,919	£13,127,921	£15,566,569	£17,947,239	£20,065,159	£22,114,826	£24,219,653	£26,324,480			

